

# Course Catalog 2023/24

## Semester 1

### Title of Program : as per website

<b>Program Code</b>	BF – MADA81
<b>Level</b>	Graduate
<b>Credits and Duration</b>	30 ECTS per semester – 60 ECTS per year – 180 ECTS for the program – Total duration 3 years or 6 semesters
<b>Delivery Language</b>	English

### Academic Calendar

Semester 1: from 4<sup>th</sup> September to 30<sup>th</sup> November

### Program Overview / Présentation de la filière

The degree will introduce the theoretical models of economics, pricing securities, capital markets and treasury management at both the microeconomic and macroeconomic levels, and their respective impact on policy issues in order to give students a well-rounded, comprehensive analysis of the core frameworks impacting the banking and finance sector. The course structure is designed to ensure that students will emerge as skillful thinkers and problem solvers with strong communication, negotiation and decision-making abilities.

From the first year, students will choose a specialisation in either economics or law, based on their career interests. A specialisation in economics focuses on financial analysis and strategy, global management of companies, and fiscal management, in addition to a variety of other topics. Meanwhile, a specialisation in law introduces modules such as private international law, corporate law, environmental law, European business law and banking law, amongst an array of other legal disciplines. In the final year, all students study the same courses that aim to consolidate the learnings gained during the first year.

Employment in the financial sector is notably competitive and graduates with a specialisation in Banking and Finance are highly sought after. For emerging and experienced finance professionals, career prospects are remarkably high and vary from senior positions in investment and commercial banking, asset management, risk management, financial services and consultancy or positions in multinational companies.

For fresh graduates, student career options include opportunities working as a financial analyst or a consultant in multinational corporations, investment houses and brokerage firms and supervisory roles in public utility companies, regulatory agencies and federal government agencies.

## Learning Outcomes / Objectifs de la formation

### Programme Learning Outcomes

The programme learning outcomes indicate the knowledge, skills and competencies a student should be able to demonstrate by the end of the programme.

<b>PLO1</b>	Discover, link and <b>develop</b> financial <b>methods, models and programs</b> .
<b>PLO2</b>	<b>Convert</b> theoretical concept and financial information into financial markets, securities, company's equity <b>interpretations, simulations and forecasting</b> .
<b>PLO3</b>	<b>Prediction, evaluation, interpretation and report</b> of policies implementation, managerial decisions, events and risks.
<b>PLO4</b>	The students will <b>analyze</b> accounting information in investments and credit decisions. They will <b>assess</b> the panoramic situation and <b>learn</b> about strategies and economic resources.
<b>PLO5</b>	<b>Evaluate, compare and decide</b> operational implementations, judging risk assessments and creating new strategies, individually and as part of a team.

## Program Structure / Structure de la Formation

Master 1 Semester 1			
UE	Course Name	Credits	Date
UE 1	Office Software	3	30 Oct – 10 Nov
UE 2	Choice between Economic Calculus or Advanced Contract Law	5	4-15 Sept
UE 3	Financial and Strategic Analysis	3	4-8 December
UE 4	Project Management	3	18-22 Sept
UE 5	Management and Strategy	3	26 Oct
UE 6	Advanced Internship Support	3	16-20 October
UE 7	Public Policies Assessment	3	13 to 24 November
UE 8	Quantitative Methods to Management	2	TBC
UE 9	Communication in Economics and Management I	5	23-27 Oct

Master 2 Semester 3			
UE	Course Name	Credits	Date
UE 1	Corporate Finance	4	31 October – 10 November
UE 2	Introduction to Banking (Bank Strategy)	3	19 september to 29 september
UE 3	Regional Context	3	TBC
UE 4	Financial Markets Theory	4	17 October to 27 october
UE 5	Financial Markets Practice	2	9-13 October

UE 6	Financial Markets Regulations	2	TBC
UE 7	ADGM Regulations	2	TBC
UE 8	Communication in Banking and Finance	4	14 November to 17 November
UE 9	Islamic Banking	3	2-6 October
UE 10	Thesis Methodology	3	4-8 December

Master 1 Semester 2			
UE	Course Name	Credits	Date
UE 1	Communication in Economics and Management II	2	TBC
UE 2	Financial and Strategic Analysis	3	2-5 Jan
UE 3	Theory and Modelling in Finance	3	15-26 Apr
UE 5	Internship	5	18-22 Mar
UE 6	Account-Financial Tools	3	6-17 May
UE 7	International Financial Management	3	22 Jan – 2 Feb
UE 8	Data Analysis Applied to Economics	4	12-23 Feb
UE 9	Forecasting techniques	4	11-15 Mar
UE 10	Initiation to Research	3	TBC

Master 2 Semester 4			
UE	Course Name	Credits	Date
UE 1	Banking Risk Management	6	8-19 Jan
UE 2	Banking Marketing	4	29 Jan – 2 Feb
UE 3	Banking Law	4	12-23 Feb
UE 4	Insurance (UAE and EU regulations)	3	13-17 May
UE 6	Master Thesis or		TBC
UE 7	Internship	10	TBC

### Course Details / Description des cours

Course Title & Code	Communication in Economics and Management I M1 FNBK502 22444
Instructor	Maria HASSROUNI
Date	23-27 Oct
Course Format	Daily class- one week
Credits	2
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	15
Course Description	This course covers the concepts and theories related to English for Health Economics and Business/Finance students at the Master's level. The course includes reading passages from authentic sources, mainly, The Abu Dhabi 2017 Report by Oxford Business Group aimed to teach critical and analytical reading and writing skills through communicative methodology and a task-based approach.
Evaluation	100% Continuous Assessment

Course Title & Code	Management and Strategy FNBK510 10067
Instructor	Thierry AIMAR
Date	2-6 Oct
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	17.5
Course Description	This course covers the concepts and theories related to management and firms strategies. The course includes a discussion of the relationships between the various actors within the firm (shareholders, entrepreneurs, managers) and the contract structures which connect them. The ambition is to understand and realize the conditions of their efficiency in order to optimize the organizational performance. The course will include the study of the tools of the information economics, contracts theory, network economics and cognitive psychology.
Evaluation	100% Continuous Assessment

Course Title & Code	Economic Calculus ECON525 21170
Instructor	Sebastien COCHINARD
Date	4-15 Sept
Course Format	Daily class-Two weeks
Credits	5
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	35
Course Description	This course covers the concepts and theories related to linear regression econometrics through cross-section ordinary least squares model and cross-section logistic regression (probit) model. The course will include study of basic tools of statistics (descriptive: mean, variance,...; mathematical: random variables, most-used statistical laws). Second, they are introduced to sampling theory (theory of estimators, bias and convergence properties) and statistical inference theory (test theory, concept of p-value). Thirdly, students use hands-on applications to implement linear regressions through Stata reg command and realize interpretations (R-squared, F-test p-value, t-tests p-values, sign and intensity of coefficients); and equivalently (how making interpretations of marginal effects and their associated p-values) in logistic regressions through probit and dprobit commands.
Evaluation	100% Continuous Assessment

Course Title & Code	Advanced Contract Law ECON603 22576
Instructor	Luc GRYNBAUM
Date	11-15 Sept
Course Format	Daily class-Two weeks
Credits	5
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	35
Course Description	
Evaluation	100% Continuous Assessment
Course Title & Code	Project Management FNBK508 10071
Instructor	Jean Pierre LABRY
Date	18-22 Sept

Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	17.5
Course Description	The purpose of this course is to familiarize the group with operational / business / management views on Project Management. The group will have a total of 6 workshops, sometimes individual or by team, and it will be the occasion of sharing views on Project Management and discover the complexity of PM. I will share my professional experience with them and thanks to practical workshops, we will analyze the importance of Team Work in Project Management. The exam will be a working simulation of the shift of an assembly unit. Each student will have a designated position (HR / PM / Production Manager / Headquarter ...) and will have to organize and plan the smooth operations of the full project in an international context.
Evaluation	100% Continuous Assessment
Course Title & Code	Public Policies Assessment FNBK524 22448
Instructor	Estelle AUGÉ
Date	13-24 Nov
Course Format	Daily class-Two weeks
Credits	3
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	35
Course Description	There is a general trend towards systematic assessment of public regulations and programs in every field of the economy. This course covers the concepts and theories related to economic evaluations. It proposes an overview and includes a discussion of alternative available ex-ante and ex-post economic methods thanks to readings and didactic sessions. The course includes exercises and workshops to provide both a theoretical and practical overview of the methods with examples of assessments of regulations or programs in different fields such as finance, health, transportation or education.
Evaluation	100% Continuous Assessment

Course Title & Code	Advanced Internship Support BUSI501 10136
Instructor	Racha ISLAMBOULI
Date	16-26 Oct
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 1

Semester offered	Semester 1
Contact Hours	17.5
Course Description	This course covers the concepts and theories related to identify and dealing with pressures , threats facing new employees operating in difficult economic conditions and major changes in work environment .The course includes a discussion of person relative ability to stay employed and make successful transitions for one job to the next either within the same company or another one at the circumstances or economic conditions may dictate. The course will include study of how to identify own employability skills, benefit from own strengths .
Evaluation	100% Continuous Assessment

Course Title & Code	Financial &Strategic Analysis1 FNBK500 10137
Instructor	Salem BOUBAKRI
Date	4-8 Dec
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	17.5
Course Description	
Evaluation	100% Continuous Assessment

Course Title & Code	Office Software COMM500 20675
Instructor	Jonathan SICSIC
Date	30 Oct – 10 Nov
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 1
Semester offered	Semester 1
Contact Hours	17.5
Course Description	This course covers the concepts and theories related to data manipulation and econometrics with their applications using Stata software. The course bridges the gap between learning econometrics and learning Stata. The course will include thorough workshop on data manipulation, hypothesis testing, and specification analysis. It will use practical examples showing how the theory is applied to real datasets covering a range of economic topics.
Evaluation	100% Continuous Assessment

Year 2 – semester 1

Course Title & Code	Introduction to Banking Management
Instructor	Gautier BOURDEAUX
Date	11-22 Sept
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	17.5
Course Description	This course covers the concepts and theories related to banking. The course must be considered as an introduction to the specificities of banking management (banking strategy, marketing, risk management). It will be focused on banking regulations, specifically the Basel 3 regulation, with a comparison between the different legal systems. The course will include study of the financial markets and their links with the bank industry. The course will also describe the French and the European banking environment.
Evaluation	100% Continuous Assessment

Course Title & Code	Islamic Banking FNBK515 22420
Instructor	Farid KARKABY
Date	9-13 Oct
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	17.5
Course Description	This course covers the concepts, theories and the practices relating to Islamic Finance. The course includes a discussion of the defining

	characteristics of Islamic Finance and the financial products currently offered. The course will include study of the concept of risk taking, risk sharing and asset allocation
Evaluation	100% Continuous Assessment

Course Title & Code	Financial Market Practice 1 FNBK517 22421
Instructor	Michel SARFATI
Date	30 Oct – 3 Nov
Course Format	Daily class-one week
Credits	2
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	17.5
Course Description	The aim of the Financial Market Practice is to instil in successful candidates the ability to understand different types of financial derivatives and their uses, the markets in which they are traded, the assessment and management of risks associated and the building blocks of derivatives. All this being done from a practical point of view.
Evaluation	100% Continuous Assessment

Course Title & Code	Communication in Banking and Finance M2 B&F FNBK522 22426
Instructor	Ryoma MATSUMOTO
Date	6-10 Nov
Course Format	Daily class-Two weeks
Credits	4
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	35
Course Description	This course covers essential vocabularies, theories, concepts and terminologies related to professional communication and interaction in the business management, banking and finance fields. The course is delivered in the active learning method, in which students are expected to engage actively and experientially in the learning process rather than passively attending conventional lectures. The course also includes a discussion of corporate functions and business culture from cross-cultural viewpoint.
Evaluation	100% Continuous Assessment

Course Title & Code	Financial Market Theory FNBK511 22425
Instructor	Amanar AKHABBAR
Date	16-27 Oct
Course Format	Daily class-Two weeks
Credits	4
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	35
Course Description	This course covers the concepts and theories related to financial markets theory. The course aims at offering students some operational answers to a series of theoretical issues. The course includes a discussion of (1) the aims of financial markets, (2) their embedment in the circular flow of the national (or world) economy, (3) the possibility to “beat the market.” The course examines the possibility to find out 'invisible' formulas and equations behind the messy and massive data flowing from financial markets. The course addresses the question “How to get a simple but realistic working hypothesis on how financial markets work?” In this respect, the course reviews especially the macroeconomic analysis of money market and interest rate as well as Efficient Market Hypothesis and behavioral finance.
Evaluation	100% Continuous Assessment

Course Title & Code	Regional Context FNBK530 22424
Instructor	TBC
Date	TBC
Course Format	Daily class-one week
Credits	3
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	17.5
Course Description	The course covers the regional context specificities relating to investments strategies and wealth management. It will include elements on investors (sovereign wealth funds), geographic determinants and competition between financial centers. The course will also be based on a theoretical and practical approach of the best investments’ selection (investment policy, asset allocation, portfolio monitoring...) The course will include case studies.
Evaluation	100% Continuous Assessment

Course Title &	Corporate Finance FNBK532 23009
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Code	
Instructor	Gunther CAPELLE
Date	13-24 Nov
Course Format	Daily class-Two weeks
Credits	4
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	35
Course Description	We consider in this course the major decisions that constitute “corporate finance”. They are generally prepared in the financial division of a company under the leadership of the Corporate financial officer (CFO). Corporate finance decisions bear on three major areas of the company life.
Evaluation	100% Continuous Assessment

Course Title & Code	Thesis Methodology (BF2) FNBK519 22423
Instructor	Mohamed KAYAL
Date	27-30 Nov
Course Format	Daily class-one week
Credits	10
Level	Postgraduate – Master Year 2
Semester offered	Semester 1
Contact Hours	17.5
Course Description	<p>This course offers "An overview of research methodology including basic concepts employed in quantitative and qualitative research methods. Includes computer applications for research.</p> <p>This course introduces research methods as they apply to the higher education field of study. FNBK523 provides a macroperspective of the methods associated with conducting scholarly research in all follow-on core, elective, quantitative and qualitative courses; and the Master dissertation.</p>
Evaluation	100% Continuous Assessment

**Year 1 semester 2**

Course Title & Code	Communication in banking and finance 2
Instructor	TBC
Date	TBC
Course Format	5 days
Credits	2 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	15
Course Description	This course covers the concepts and theories related to English for Health Economics and Business/Finance students at the Master's level. The course includes reading passages from authentic sources, mainly, The Abu Dhabi 2017 Report by Oxford Business Group aimed to teach critical and analytical reading and writing skills through communicative methodology and a task-based approach.
Evaluation	100% Continuous Assessment

Course Title & Code	Financial and Strategic Analysis 2
Instructor	Salem Boubakri
Date	8-12 Jan
Course Format	5 days
Credits	3 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	This course is the second part of the course Financial & Strategic Analysis 1. It deepens the concepts studied in the first part of the course and introduces new concepts about the strategic choices of firms concerning their financing choices. Attendance to the first course is mandatory.
Evaluation	100% Continuous Assessment

Course Title & Code	Theory and Modeling in Finance
Instructor	Thomas Rapp
Date	15-26 Apr
Course Format	10 days
Credits	3 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	This course covers the concepts and theories related to individuals' savings and investment behaviors. The course includes a discussion of the theories and models applied to understand and predict investment behaviors. The course will include study of econometric models used to predict saving behaviors.
Evaluation	100% Continuous Assessment

Course Title & Code	Internship
Instructor	Sebastien Cochinar\
Date	18-22 Mar
Course Format	5 days
Credits	5 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	<p>The internship is a work experience that comes at the end of the Master program, intended to help the students applying formal classroom education to “real world” work experience and help the student begin to gain valuable experience in a field of work related to International Law, International Relations and/or Diplomacy.</p> <p>The work assignment must be related to the Master program speciality and may be conducted within public or private sector, local or international governance, NGO’s, etc.</p>
Evaluation	100% Continuous Assessment

Course Title & Code	Account-Financial Tools
Instructor	Carine Boiteau
Date	6-17 May
Course Format	10 days
Credits	3 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	<p>This two part course is designed to provide students with an effective understanding of financial statements. The first part focuses on how financial statements reflect transactions and corporate decision making. In the second part, the course introduces financial analysis's major tools: the emphasis is on external financial analysis and its link to a firm's global strategy. Upon completion of this course, students will demonstrate their ability to:</p> <ul style="list-style-type: none"> <li>• Understand fundamentals of accounting</li> <li>• Do simple book-keeping tasks</li> <li>• Understand how financial statements are prepared</li> <li>• Read consolidated accounts</li> <li>• Analyze consolidated accounts (risk analysis, working capital; CAPEX, etc.)</li> </ul>
Evaluation	100% Continuous Assessment

Course Title & Code	International Financial Management
Instructor	Laurice Alexandre
Date	22 Jan – 2 Feb
Course Format	10 days
Credits	3 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	This course covers the concepts of international development of a corporation including the study of the challenges of the international environment and organizations which involve the financial strategy of companies and their needs for funding. The course includes a discussion of the FOREX and the different financial tools. Also it includes the study of the purchasing power theories, interest rate and inflation, and the different financial strategies to adopt on the short and the long run.
Evaluation	100% Continuous Assessment

Course Title & Code	Data Analysis Applied to Economics
Instructor	Giorgio Russolillo
Date	12-23 Feb
Course Format	10 days
Credits	4 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	<p>This course introduces students to the use, interpretation and presentation of an appropriate selection of Multivariate Data Analysis (MDA) techniques for the analysis of quantitative and qualitative data with an emphasis on applications for business, marketing research and consumer behavior. MDA aims at “extracting knowledge from multidimensional data” by exploring, describing, visualizing and synthesizing the relationships between the observed variables when limited information is available on the domain of interest so that structural and typological factors need to be identified. The course emphasizes the design of a multivariate research project, the choice of a multivariate method, the validation of a multivariate analysis, the important issues involved in evaluating the quality of a multivariate data analysis and interpretation of the results. It aims at developing analytical problem-solving skills while presenting quantitative methods apt to support decision-making processes. Participants shall learn how to manage complex data sets with an information retrieval approach. They will learn how to use computers to calculate the statistics that are most appropriate for a problem and will work on a statistical project in teams so as to be trained on integrating the thinking of others in the interpretation and reporting of result.</p>
Evaluation	100% Continuous Assessment

Course Title & Code	Forecasting techniques
Instructor	Sebastien Cochinar
Date	11-15 Mar
Course Format	5 days
Credits	4 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	This course covers the concepts and theories related to deepening the theories and practice on Stata as seen in Economic Calculus in Semester 1. The course will include study, using Stata software, of the cross sectional regression OLS and Probit models seen previously on Stata, with an emphasis on the forecasting possibilities offered by these models. Second we extend the models towards time series and panel data regressions, with an emphasis on fixed and random effects panel data regression models. Third we build up Monte Carlo simulations techniques such as bootstrap or jackknife with the help of Stata, to develop further forecasting techniques in the setting of restricted size sample data.
Evaluation	100% Continuous Assessment

Course Title & Code	Initiation to Research
Instructor	Martial Foucault
Date	TBC
Course Format	10 days
Credits	3 ECTS
Level	M1 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	<p>This course is an introduction to research designs in social sciences. It covers all the stages to formulate a research question, to craft a research paper, such as the identification of a research question, the literature review, the formulation of hypotheses, the conception of the empirical design to collect data and test the hypotheses, or the interpretation and presentation of the results. It touches on general principles in the conception of research projects, that are relevant to studies based on both qualitative and quantitative methods. The course will also pay much attention to questions of causal identification and review the current state of methods in social sciences, such as natural, quasi-natural or list experiments.</p> <p>As the course is primarily conceived to address issues in health economics, most examples will be drawn from research on recent advances to understand the causes and consequences of COVID-19 crisis.</p>
Evaluation	100% Continuous Assessment

**Year 2 semester 2**

Course Title & Code	ADGM Regulations
Instructor	Jade Alarawi
Date	15-19 Apr
Course Format	5 days
Credits	2 ECTS
Level	M2 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	<p>The course will provide a general overview on the legal and regulatory framework governing the businesses incorporated in the Abu Dhabi Global Market (the “ADGM”). For that purpose, it will be divided into three main components addressing (i) the organization of ADGM, (ii) the incorporation of businesses and (iii) the ordinary and extraordinary transactions involving these businesses.</p> <p>The first component will consist of a detailed presentation on the laws and regulations related to the set up and the structure of the ADGM, including, the historical background, the governing bodies, the regulatory and judicial authorities, the extent of ADGM jurisdiction. The second component will involve the types of legal entities available to incorporate a business in ADGM, the prohibited activities, the regulated financial activities and the commercial licensing requirements. The third component will include the day-to-day transactions and matters involving businesses established in ADGM, inter alia, the corporate governance, the M&amp;A deals, the financing of businesses, the insolvency and the winding-up of businesses.</p>
Evaluation	100% Continuous Assessment

Course Title & Code	Banking Risk Management
Instructor	Yves Peju
Date	8-19 Jan
Course Format	10 days
Credits	6 ECTS
Level	M2 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	<p>This course “Banking Risk Management “ is intended for students who are or will be assuming managerial roles in different financial businesses.</p> <p>The objectives of this session are therefore 1/ to raise the students’ awareness on the importance, magnitude and challenges of the banking risks , considered on the macro-economic level (as a crucial element of the global financial stability) and 2/ to deliver the main concepts and methodologies used on the micro-economic level to manage the banking risks in their correlation.</p>
Evaluation	100% Continuous Assessment

Course Title & Code	Banking Marketing
Instructor	Bernard Pages
Date	29 Jan – 2 Feb
Course Format	5 days
Credits	4 ECTS
Level	M2 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	<p>This course covers the theoretic approach and business models related to retail banking marketing and strategies for individuals customers and smes developed by legacy players – banking industry on a whole- but also by new market entrants such as non-banking institutions or “fintech” disruptors.</p> <p>This course provides an analysis of strength and weaknesses of these different players’ strategies into the market place of banking services for individuals either wealthy or unbanked in developed and emerging countries.</p> <p>This course includes an analysis and a discussion of the different challenges facing the retail banks and financial services industry in terms of IT system, distribution network, customer relationship management,....</p> <p>This course will include a tutorial on marketing planning and the presentation of the banking marketing “tool box” and its different components such as segmentation techniques, geographic information system and customer relationship management.</p> <p>This course will also include study of banking services consumer behavior.</p>
Evaluation	100% Continuous Assessment

Course Title & Code	Banking Law
Instructor	Gautier Bourdeaux
Date	19-23 Feb
Course Format	10 days
Credits	4 ECTS
Level	M2 BF
Semester offered	Semester 2
Contact Hours	35
Course Description	This course is dedicated to international financial contracts and the legal environment of these contracts. This course covers the guarantees and financial contracts used to finance international trade and the question of money. The analyses are done not only from an economical point of view but also with a legal perspective. A comparative approach is developed (French, English, American, UAE Laws). The essential elements relating to the negotiation of these contracts and to the main clauses of the agreements are discussed. The orientation of this course is theoretical and practical.
Evaluation	100% Continuous Assessment

Course Title & Code	Insurance (UAE and EU regulations)
Instructor	Luc Grynbaum
Date	13-17 May
Course Format	5 days
Credits	3 ECTS
Level	M2 BF
Semester offered	Semester 2
Contact Hours	17.5
Course Description	The class focuses on the main characteristics of the general rules on Health Insurance making an analysis and a comparative approach to French and European Law; with some insights in UK Law. This class is in comparative law approach; references are made to Emirati, French, EU and UK regulations. These references are based on the English translation of several UAE Laws and decrees, among them the Federal Law n° 6/2007 on the regulation of Insurance operations, the n° 5/1985 Federal Law on Civil transactions and the laws and decrees applicable to Health Insurance.
Evaluation	100% Continuous Assessment

### **Permanent Academic and Administrative Staff**

**Head of Department : Pr. Luc Grynbaum**

**Permanent Faculty : Dr. Salem Boubakri**

**Academic Coordinator: Dr. Mohamed Kayal**

### **Useful Contacts**

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**Other services**

Female student residence Ext. 9395

Male student residence Ext. 9394

Medical clinic Ext. 9629